





|          | А          | В  | С          | D                       | E                                | F                     | G                | Н                  | I                              | J            | К        | L          | М       | N            | 0           | Р       |
|----------|------------|--|------------|-------------------------|----------------------------------|-----------------------|------------------|--------------------|--------------------------------|--------------|----------|------------|---------|--------------|-------------|---------|
| 54       | #2 BON     | BONUS The significant change in this scenario is that the company will have to pay the emploee \$42,000 for 28 years (83 - 55) rather than 19 years. |            |                         |                                  |                       |                  |                    |                                |              |          |            |         |              |             |         |
| 55       |            | The first step is to recalculate the change in the total amount that must be saved by the company.   |            |                         |                                  |                       |                  |                    |                                |              |          |            |         |              |             |         |
| 56       |            |  |            |                         |                                  |                       |                  |                    |                                |              |          |            |         |              |             | ľ       |
| 57       |            |  | Output = P | V "how muc              | ch must the co                   | ompany have sav       | ved"             |                    |                                |              |          |            |         |              |             | l       |
| 58       |            | (\$563,059)  |            |                         |                                  |                       |                  | (22)               |                                |              |          |            |         |              |             | l       |
| 59<br>60 |            |  | Inputs:    | PMT = \$42,             | 000 ("annual                     | payment"); rate       | = 6%; n = 28 y   | ears (83 - 55)     |                                |              |          |            |         |              |             | ľ       |
| 61       |            |  | The seco   | ond step i              | s to recalc                      | ulate the ani         | nual amour       | t that mus         | t be saved                     | to attain    | this sav | ings targ  | et.     |              |             | l       |
| 62       |            |  |            |                         |                                  |                       |                  |                    |                                |              |          |            |         |              |             | ľ       |
| 63       |            |  | Output = P | MT "how m               | uch must the                     | company depos         | it every year"   |                    |                                | NOTICE: E    | VERY YEA | R = PMT    |         |              |             | ľ       |
| 64       |            | (\$7,122)  | •          |                         |                                  | . , .                 | , ,              |                    |                                |              |          |            |         |              |             | ľ       |
| 65       |            |  | Inputs:    | FV = \$563,0            | )59 ("savings t                  | arget"); n = 30 y     | vears ("will hav | e worked 30 y      | ears at the co                 | mpany"); ra  | ite = 6% |            |         |              |             | ľ       |
| 66       |            | THEREFORE, the company must save \$7,122 per year to meet its obligatioins.  |            |                         |                                  |                       |                  |                    |                                |              |          |            |         |              |             |         |
| 67       |            |  |            |                         |                                  |                       |                  |                    |                                |              |          |            |         |              |             |         |
| 68       | #3         |  | Output = P | MT "month               | ly payment"                      |                       |                  |                    | REMEMBE                        | R: FOR A     | LL LOAN  | S, DO MO   | ONTHLY  |              |             | l       |
| 69       |            | (\$1,572)  |            |                         |                                  |                       |                  |                    |                                |              |          |            |         |              |             | ľ       |
| 70<br>71 |            |  | Inputs:    | PV = \$350,0            | 000 (loan amo                    | unt); rate = 3.5%     | %/12; n = 30*1   | 2                  |                                |              |          |            |         |              |             | ľ       |
| 71       |            |  |            |                         |                                  |                       |                  |                    |                                |              |          |            |         |              |             |         |
| 73       | #4         |  | Output = P | vV "how mu              | ch should an ir                  | vestor pay"; alv      | vavs assumes     | the investor w     | vill buy the bon               | d today.     |          |            |         |              |             |         |
| 74       |            | (\$16,221.34)  | •          |                         |                                  | . , ,                 | ,                |                    | ,                              | ,            |          |            |         |              |             | ľ       |
| 75       |            |  | Inputs:    | FV = \$20,00            | 00; rate = 7%;                   | n = 16 years; PN      | 1T = \$1,000     |                    |                                |              |          |            |         |              |             | ľ       |
| 76       |            |  |            |                         |                                  |                       |                  |                    |                                |              |          |            |         |              |             |         |
| 77       | 4 <b>F</b> |  |            |                         |                                  |                       |                  |                    |                                |              |          |            |         |              |             |         |
| 78       | #5         | (4   | Output = P | V "how mu               | ch can you bo                    | rrow", loan amo       | ount             |                    |                                |              |          |            |         |              |             | ľ       |
| 79       |            | (\$377,144.89)   | 1          |                         | 000                              | K 250/ / 12           |                  | NOTE *250          |                                |              |          |            |         |              |             |         |
| 80<br>81 |            |  | Inputs:    |                         | 000 per year `<br>/12; n = 15*12 |                       |                  |                    | allocates an<br>12 converts a  |              |          |            |         |              |             |         |
| 82       |            |  |            | iale - 3.9%             | / 12, 11 - 13 1 1                | <u>~</u>              |                  | Dividing by        |                                | ininai pay   |          | nontiny pa | ayinent |              |             |         |
| 83       |            |  |            |                         |                                  |                       |                  |                    |                                |              |          |            |         |              |             |         |
| 84       | #6         |  | Output = N | NPV ("net pro           | esent value")                    |                       |                  |                    |                                |              |          |            |         |              |             |         |
| 85       |            | \$944,464.67   |            |                         |                                  |                       |                  |                    |                                |              |          |            |         |              |             |         |
| 86       |            |  | Input:     | Year One                |                                  | \$80,000              |                  | Rate = 8%          |                                |              |          |            |         |              |             |         |
| 87       |            |  |            | Year Two                |                                  | \$87,000              |                  |                    |                                |              |          |            | -       |              |             |         |
| 88<br>89 |            |  |            | Year Three<br>Year Four |                                  | \$96,000<br>\$979,000 |                  |                    | me includes in<br>from proceed |              |          |            |         |              |             |         |
| 89<br>90 |            |  |            |                         |                                  | \$979,000             |                  | ∓ <b>3000,00</b> 0 | , nom proceed                  | is or semily | property | - 3373,000 |         | tatistics Mr | . Nelson 1/ | /1/2013 |

| 1          | A  | В  | С        | D                  | E                            | F  | G                   | Н                   | 1   | J            | К           | L                             | М           | N      | 0 |  | Р |  |
|------------|--|--|----------|--------------------|------------------------------|--|---------------------|---------------------|---|--------------|-------------|-------------------------------|-------------|--------|---|--|---|--|
| 01         | #7   |  | Output - | IRR ("intenral     | rate of return'              | ')   | -                   | I                   |   | -            |             |                               |             |        | _ |  |   |  |
|            |  | 4.1% Note: Before the clock starts (time 0), you buy the property for \$875,000. |          |                    |                              |  |                     |                     |   |              |             |                               |             |        |   |  |   |  |
| 92<br>93   | •  | 4.1%   |          | Year 0             |                              |  |                     |                     |   | • •          |             |                               |             |        |   |  |   |  |
| 93<br>94   |  |  | Input:   | Year O<br>Year One |                              | -\$1,075,000<br>\$80,000   |                     | input the pu        | rchase price a  | s a negativ  | e number,   | S going out                   |             |        |   |  |   |  |
| 94<br>95   | e .  |  |          | Year Two           |                              | \$80,000   |                     |                     | OUND % ANS  |              | FAREST TE   | ΝΤΗ                           |             |        |   |  |   |  |
| 96         |  |  |          | Year Three         |                              | \$96,000   |                     |                     |   | -            | -           |                               |             |        |   |  |   |  |
| 96<br>97   | •  | Year Four  |          |                    |                              | \$96,000 NO input required for "Guess" in function box.<br>\$979,000 |                     |                     |   |              |             |                               |             |        |   |  |   |  |
| 98         |  |  |          |                    |                              | <i>+c</i> /  |                     |                     |   |              |             |                               |             |        |   |  |   |  |
| 99         |  |  |          |                    |                              |  |                     |                     |   |              |             |                               |             |        |   |  |   |  |
| 100        | #8   |  |          |                    | Year 1                       | Year 2   | Year 3              | Year 4              |   |              |             |                               |             |        |   |  |   |  |
| 101        |  | Annual Gross Inco  | ome      |                    |                              |  |                     |                     |   |              |             |                               |             |        |   |  |   |  |
| 102        |  | One-Bedroom Units  |          |                    | \$91,800                     | \$98,226   | \$105,102           | \$112,459           | Increase each year gross income 7% by multiplying by 1.07                     |              |             |                               |             |        |   |  |   |  |
| 103        |  | Two-Bedroom Units  |          |                    | \$66,000                     | \$70,620   | \$75,563            | \$80,853            | Increase each year gross income 7% by multiplying by 1.07                     |              |             |                               |             |        |   |  |   |  |
| 104        |  | Laundry income   |          |                    | \$750                        | \$780  | \$811               | \$844               | Increase each year gross income 4% by multiplying by 1.04                     |              |             |                               |             |        |   |  |   |  |
| 105        |  | Total  |          |                    | \$158,550                    | \$169,626  | \$181,476           | \$194,155           | Add the thr   | ee sources o | of income   |                               |             |        |   |  |   |  |
| 106        |  | Vacancy & Collection Loss (5%)   |          |                    | \$7,928                      | \$8 <i>,</i> 481   | \$9,074             | \$9, <b>70</b> 8    | Multiply each year annual gross income by 5%                                  |              |             |                               |             |        |   |  |   |  |
| 107        |  | Annual Effective Gross Income  |          |                    | \$150,623                    | \$161,145  | \$172,403           | \$184,448           | 8 Subtract vacancy and collection loss from annual gross income for each year |              |             |                               |             |        |   |  |   |  |
| 108        |  |  |          |                    |                              |  |                     |                     |   |              |             |                               |             |        |   |  |   |  |
| 109<br>110 |  | Annual Expenses  | _        |                    | ¢10.000                      | ¢10.200  | ¢10.404             | ¢10 C12             |   |              | 20/ 1       |                               |             |        |   |  |   |  |
| 110        | e.   | Real Estate Taxe   | S        |                    | \$10,000                     | \$10,200   | \$10,404            | \$10,612            |   | • •          |             | multiplying l                 | •           |        |   |  |   |  |
| 111        | e de la companya de la | Insurance<br>Utilties  |          |                    | \$4,000                      | \$4,240  | \$4,494             | \$4,764<br>\$36,751 |   |              |             | multiplying I                 | •           |        |   |  |   |  |
| 112        | •  | Maintenance  |          |                    | \$30,000<br>\$8,000          | \$32,100<br>\$8,320  | \$34,347<br>\$8,653 | \$30,731<br>\$8,999 |   |              | •           | multiplying l                 | •           |        |   |  |   |  |
| 113        | •  | Reserves/Other   |          |                    | \$8,000<br>\$4,000           |  | \$8,055<br>\$4,326  | \$8,999<br>\$4,499  |   |              |             | multiplying l                 | •           |        |   |  |   |  |
| 114<br>115 |  | Total  |          |                    | \$4,000<br>\$56,000          | \$4,160<br>\$59,020  | \$4,326<br>\$62,225 | \$65,626            |   |              | -           | multiplying l<br>or each year | -           |        |   |  |   |  |
| 115        |  | TULAI  |          |                    | <b>300,000</b>               | Ş59,020  | ŞUZ,ZZS             | 202,020             | Add the five  | e sources of | expenses t  | or each year                  | •           |        |   |  |   |  |
| 110        | e e e e e e e e e e e e e e e e e e e  | Annual Net Incom   | 1e       |                    | \$94,623                     | \$102,125  | \$110,178           | \$118,822           | Subtract tot  | al exnenses  | from effect | ive gross inc                 | ome for eac | h vear |   |  |   |  |
| 118        |  |  |          |                    | φ <i>σ</i> <del>τ</del> ,023 | Ψ±02,123   | <i></i> ,170        | YII0,022            | 50500000000   | ai experises |             |                               |             |        |   |  |   |  |
| 119        |  |  |          |                    |                              |  |                     |                     |   |              |             |                               |             |        |   |  |   |  |
| 119<br>120 | t i i i i i i i i i i i i i i i i i i i  |  |          |                    |                              |  |                     |                     |   |              |             |                               |             |        |   |  |   |  |

Business Statistics Mr. Nelson 1/1/2013